



Date: June 13, 2025

From: Jennifer Warren, APO

To: Perspective Respondents

Subject: RFP 25-014 Promotional Items and Ordering Portal

Questions and Answers

1. For the e-store, did you want the items to be in stock or on demand (produced when ordered)?

- a. Produced when ordered.
- 2. Would the logo on the items be a fixed main logo or will it vary by department?

 a. May vary by department.
- 3. Will you require a 3rd party eprocurement punchout? If so, what is the platform?
 - a. No
- 4. Is SSO mandatory?
 - a. No
- 5. Will you require freight to be included in the pricing on the site?
 - a. Yes, to charge it after would result in additional charges to university peards that are traditionally very difficult to reconcile.
- 6. How many vendors will be awarded?
 - a. We anticipate this to be awarded to one vendor.
- 7. What is the approximate annual spend on the list of items you provided?
 - a. There is no guarantee spend for the awarded contract. Our annual promotional spend is expected to exceed \$75, 000 based upon historical data.
- 8. Do all items have to be made in the USA?
 - a. No, AR Act 943 requires that no items be manufactured in China, there is not requirement for items to be made in the USA.
- 9. Most items are made in China, but printed with logo in United States. Does this mean cannot source these items?
 - a. Yes, no items may be made in China, per AR Act 943.
- 10. What is a typical order?
 - a. Promotional items are purchased for a variety of events both on our campuses and for recruiting purposes. Orders may be placed from a

variety of departments. Some departments may place large orders a few times a year to maintain a stock of items for upcoming events such as spring and fall orders or place multiple smaller orders throughout the year.

- 11. Do you have a report of # of orders and qtys per order from previous years?
 - a. No, we do not have the capability to provide this order detail.
- 12. Are we printing x amount of items and storing them for release using portal?
 - a. See answer to question 1 above.
- 13. A typical lead on a new order is between 10-45 days, is this acceptable?
 - a. No, we would need a faster turnaround than 45 days for our orders. Ideally, we would like to see 10-20 days with a maximum of 25 unless previously approved by ATU ordering department.
- 14. What kind of bag are you looking for? (Backpack, tote bag, fanny pack, etc.)
 - a. Specific selections will be made post-award. Please see cost response sheet for pricing expectations for RFP response.
- 15. What kind of cup are you looking for? (Yeti, mug, glass, plastic, small, large, etc.)
 - a. See answer to question 14.