



Procurement Services
404 N El Paso
Russellville, AR 72801
479-968-0269

Request for Proposal RFP 25-043

Athletic Apparel and Sponsorship

Sealed Responses must be received by October 30, 2025 2 p.m.

Issuing Officer-Jennifer Warren

jwarren2@atu.edu

Phone: 479-964-0589 ext. 3552

1.0 Introduction and Timeline

Anticipated Procurement Timetable

RFP Issued: October 2, 2025

Questions deadline: October 8, 2025 4 p.m.

Answers posted to website: October 9, 2025 4 p.m.

Opening of Proposals: October 30, 2025 2 p.m. Conducted via Webex at this link.

<https://atu.webex.com/atu/j.php?MTID=m970d7852f6c22c7f804330227fd81aa8>

Selection Committee meeting: Week of November 10, 2025.

Interview selected finalist (If needed) Week of November 24, 2025

Awardee(s) selected: Week of December 1, 2025

Background

Arkansas Tech University is a state university established in 1909 with programs at the technical certification, associate, baccalaureate and graduate levels. The University has campuses in Russellville, Arkansas, and Ozark, Arkansas. The institution also operates Arkansas Tech Career Center (ATCC), a career and technical training initiative headquartered in Russellville with satellite locations at Clarksville, Danville, Ozark and Paris.

ATU Russellville-Offers 120 undergraduate degree programs and more than 25 graduate degree options.

ATCC-Serves over 1,000 students from 19 school districts across 9 program areas

ATU Ozark-Serves over 2,100 students in 29 technical and associate programs.

For more information about ATU athletics visit <https://arkansastechsports.com/>

2.0 Scope

Arkansas Tech University seeks to establish a comprehensive athletic apparel procurement and sponsorship agreement to support the Wonder Boys and Golden Suns athletic programs. **This solicitation encompasses the provision of athletic uniforms, practice gear, sideline apparel, shoes, athletic equipment, and promotional merchandise while establishing a mutually beneficial partnership that enhances the visibility and brand recognition of Arkansas Tech University athletics within the Great American Conference and beyond.**

The selected vendor will serve as the exclusive athletic apparel provider for all Arkansas Tech University intercollegiate athletic teams, supporting approximately 300 student-athletes across multiple sports programs.

ATU Sports

Wonderboy Sports

Football
Baseball
Basketball
Golf

Golden Suns Sports

Basketball
Golf
Softball
Tennis
Cross Country
Track and Field
Volleyball

2.1 Uniforms

The vendor shall provide complete game uniforms for all Arkansas Tech University athletic teams, incorporating official school colors of gold and green with appropriate Wonder Boys and Golden Suns branding. All uniforms must meet NCAA regulations and conference specifications for each respective sport.

- Football uniforms including jerseys, pants, helmets accessories, and specialized equipment
- Basketball uniforms featuring moisture-wicking technology and contemporary designs
- Baseball and softball uniforms with durable construction suitable for outdoor play
- Track and field competition wear designed for optimal athletic performance
- Tennis apparel suitable for year-round outdoor competition
- Golf attire reflecting professional appearance standards
- Cross country/track and field racing uniforms and warm-up gear

2.2 Practice and Training Apparel

The vendor shall supply comprehensive practice gear to support daily training activities and conditioning programs for Arkansas Tech University athletic teams.

- Moisture-wicking practice jerseys and shorts for all sports
- Specialized practice equipment including reversible jerseys

- Warm-up suits and jackets for outdoor sports
- Training shirts and performance wear
- Cold weather gear suitable for Arkansas climate conditions
- Off-season conditioning apparel

2.3 Sideline and Support Staff Apparel

Arkansas Tech University requires professional sideline apparel for coaching staff, athletic trainers, equipment managers, and support personnel.

- Coaching polo shirts and quarter-zip pullovers
- Sideline jackets and outerwear
- Coaching pants and shorts
- Athletic department staff uniforms
- Official game day attire for all support personnel

3. PRODUCT SPECIFICATIONS AND QUALITY STANDARDS

3.1 Material and Construction Requirements

All apparel provided must meet collegiate athletic standards for durability, performance, and appearance. Materials shall be appropriate for the demanding physical requirements of intercollegiate athletics while maintaining professional appearance throughout extended use.

The vendor shall utilize advanced fabric technologies including moisture management systems, antimicrobial treatments, and enhanced durability features. All stitching and construction methods must withstand frequent washing and intensive athletic use.

3.2 Branding and Design Standards

The vendor shall incorporate Arkansas Tech University official logos, wordmarks, and branding elements in accordance with established university brand guidelines. All designs require approval from Arkansas Tech University athletics administration prior to production.

- Official Arkansas Tech University athletic logos
- Wonder Boys and Golden Suns name representations
- Consistent color matching to university brand standards
- Player names and numbers as specified by coaching staff
- Conference and NCAA required markings

4. SIZING AND INVENTORY MANAGEMENT

The vendor shall maintain comprehensive sizing options to accommodate the diverse physical requirements of Arkansas Tech University student-athletes. A complete size range from extra-small through multiple extra-large options must be available for all apparel categories.

The vendor will work directly with Arkansas Tech University athletic staff members to establish appropriate inventory levels and manage seasonal ordering requirements. Emergency replacement items must be available on short notice to address equipment damage or loss during competition seasons.

5. PROMOTIONAL MERCHANDISE AND RETAIL PRODUCTS

5.1 Fan Merchandise

The vendor shall provide Arkansas Tech University with access to retail merchandise featuring official university and athletic branding for sale through campus bookstore and athletic department channels.

- T-shirts and casual wear for students and alumni
- Hats and headwear featuring Arkansas Tech University logos
- Outerwear including hoodies and jackets
- Accessories and novelty items
- Seasonal and special event merchandise

5.2 Promotional and Giveaway Items

Arkansas Tech University requires promotional merchandise for special events, recruiting activities, and community engagement initiatives.

- Alumni event promotional items
- Community outreach program materials
- Special game day promotional merchandise

6. DELIVERY AND LOGISTICS

The vendor shall establish reliable delivery schedules to meet Arkansas Tech University athletic program requirements. All products must be delivered to the university campus in Russellville, Arkansas, with appropriate coordination with athletics department staff.

Seasonal ordering deadlines must accommodate pre-season preparation requirements, with flexibility for mid-season adjustments and emergency replacements. The vendor shall maintain clear communication regarding production timelines and delivery expectations.

7. SPONSORSHIP AND PARTNERSHIP ELEMENTS

7.1 Financial Partnership Structure

Arkansas Tech University seeks a comprehensive sponsorship arrangement that provides financial support for the athletic department while establishing the vendor as the official athletic apparel partner.

The partnership shall include annual financial contributions to support Arkansas Tech University athletic programs, equipment allowances, and promotional consideration that enhances the overall value of the agreement.

Examples of such additional financial incentives are presented below. These are suggestions only and are not presented to restrict or exclude other similar incentives. Respondents and their manufacturers are encouraged to offer other incentives that ATU may be interested in as well.

- Signing bonus
- Contract "Kick-off" bonuses such as special rates or offers for the first season for select teams
- Branding package
- Incentive bonuses tied to annual business thresholds

- Incentive bonuses tied to achievements such as Conference Coach of the Year or reaching the GAC conference tournaments.

7.2 Marketing and Promotional Opportunities

The selected vendor will receive marketing benefits including logo placement on Arkansas Tech University digital signage, website recognition, and promotional opportunities during home athletic events.

- Digital signage at athletic venues
- Digital marketing presence on athletics websites and social media
- Game day promotional announcements
- Special event partnership opportunities

8. SERVICE AND SUPPORT REQUIREMENTS

The vendor shall provide dedicated account management services to Arkansas Tech University, including regular consultation with athletics administration and coaching staff regarding product selection, ordering processes, and service delivery.

Technical support for product selection, sizing recommendations, and design consultation must be readily available to Arkansas Tech University personnel. The vendor shall maintain responsive customer service capabilities to address urgent needs during competitive seasons.

9. CONTRACT TERM AND PERFORMANCE EXPECTATIONS

Arkansas Tech University seeks a multi-year partnership agreement that by law may not exceed 4 years in the initial term with three one-year renewals for a total maximum of seven years that provides stability for athletic program planning while ensuring competitive pricing and service levels. The agreement shall include provisions for annual performance review and adjustment of product offerings based on program needs and feedback from coaching staff and student-athletes.

The vendor must demonstrate commitment to supporting Arkansas Tech University athletic excellence through consistent product quality, reliable service delivery, and innovative approaches to meeting evolving program requirements.

Contract Requirements include but not limited to:

1. No order shall be placed, and production not commence until a Purchase Order has been issued by the university. ATU will supply vendor with purchase order via email. Vendors may create a design in order to provide a quote, but no billable work shall begin prior to issuance of a purchase order.
2. No order shall be placed using a credit card. Vendor must agree to not fulfill any orders placed using a University Pcard (credit card).
3. Orders are to be shipped/delivered to the location indicated on the purchase order only.

Invoicing Requirements

4. All invoices must be submitted via email to acctspayable@atu.edu

- for reconciliation and processing. Invoices must be dated on the date of order completion rather than the quote date. Using the quote date for invoicing creates complications within Arkansas Tech University's billing system and is not considered best practice. Invoices must show a list of itemized charges by type of equipment, apparel, etc. Invoices must also list the catalog retail price and the discount price for discount verification.
5. The university reserves the right to terminate any and all business with an awarded vendor who performs work under this contract before receiving a purchase order, or makes deliveries to a location other than the one specified on the purchase order.
 6. Vendors shall be willing to accept a purchase order with net-30 payment options.
 7. Vendors are hereby notified that they shall provide catalog(s) with the manufacturer list pricing for all products when requested by the university. Do not submit catalogs with your RFP response. The university does not have adequate filing space to accommodate all the catalogs we would receive. Catalogs will be requested when needed.

This Request for Proposals (RFP) outlines basic requirements for services to be provided. Arkansas Tech University is the client and makes no guarantee as to the number and size of projects, which may be awarded under this proposal.

Prices for any items added during the contract must reflect the same **percentage discount** as the awarded pricing.

Contract Terms

- **Initial Term:** Four (4) years
- **Renewals:** Up to three (3) additional one-year renewals
- **Maximum Contract Length:** Seven (7) years
- **Cancellation:** ATU may cancel with 30 days' written notice or immediately upon legal violation.

Award:

The University reserves the right to negotiate with the offeror selected for best and final offer.

Award will be made in the best interest of the University; however, the University reserves the right to not award any contract pursuant to this request for quotation. Cost will not be the sole criteria for determining the contract award but will comprise 40% of the weight in the deciding factor.

Proposals that are substantially incomplete or lack key information will be rejected.

The initial term of this contract is anticipated to be for a period of one (1) year with the option to renew on an annual basis. If the University requires additional services after that time, the contract may be extended for up to as long a time as necessary to complete the additional services. The resulting contract will renew each year up to 6 times for a maximum length of seven (7) years. In no case will the term of the contract exceed seven (7) years. The University reserves the right to cancel this contract at any time upon written notice given thirty (30) days in advance. If during the performance of the contract, the consultant violates any local, state or federal law, the University reserves the right to cancel this contract immediately. The University will give written documentation to the contractor as to the reason for cancellation. Authorized services performed for the University will be paid for through the cancellation date with the exception of illegal acts.

Any questions pertaining to this RFP are to be directed to Jennifer Warren, Director of Procurement, jwarren2@atu.edu 479-964-0589 ext. 3552.

Arkansas Tech University's Standard Terms & Conditions may be found at www.atu.edu/purchasing

Additional terms and conditions of this RFP may be found in Attachment A below.

Evaluation

Responses to this request are rated by points. The responses must include the following information for evaluation:

Evaluation Category	Point Value
Cost Structure-Cost proposal and other financial considerations	40
Experience and Qualifications	30
Ability to Perform/Inventory availability	20
References	10
Total	100

Protest of Award

Within fourteen (14) days after the date that the proposer knew or should have known of the cause giving rise to protest, the prospective offeror must file a formal written notice of that protest with the Vice President of Finance. Failure to do so shall constitute a waiver of any rights to administrative decision under ACA Section 19-11-244. Further details on protesting awards may be obtained by contacting the issuing Officer.

Proposal

All responses must be **sealed, completed and submitted using the proposal packet included in this document**. ATU has developed a format for preparing proposals to simplify the university's task of evaluating them. Failure to adhere to this format or to omit any of the required information will result in your firm's proposal being disqualified.

The contract will be awarded to the vendor, firm, contractor, offeror, or proposer ("vendor") who best satisfies the University's needs at optimum cost and service performance. Cost will not be the sole criterion for determining the contract award. Vendors shall state the purchase price of each line item in the Proposal Packet. The University shall issue a firm, fixed-price contract for the services resulting from this RFP.

INTERGOVERNMENTAL/COOPERATIVE USE OF PROPOSAL AND CONTRACT: In accordance with Arkansas Code §19-11-249, this proposal and the resulting contract are available to any college or university in Arkansas that wishes to utilize the services of the selected proposer, and if the proposer agrees, they may agree as provided in this RFP.

Respondents must use the cost sheet included in this document and submit **information for evaluation** as follows

1. **Ability to Perform:** No more than **seven** pages providing a general overview of your organization, including the nature of your ownership (privately or publicly held), the number employees, and the year the organization was founded. Also include specific information about your distribution process such as the volume of inventory you hold for branding and/or how you facilitate orders from manufacturers to customers.
2. **Experience and Qualifications:** No more than **seven** pages describing experience and performance describe the full scope of services and support offered by your organization. List team member names and qualifications that will be or might be utilized on this project. Identify the person to contact when questions arise. Projects under contract with other State agencies or educational institutions.
3. **References:** Complete the reference section of this document and include no more than **three** pages describing recommendations.
4. **Cost Proposal:** Completed cost proposal to include detailed sponsorship offering of no more than **five** pages.
5. Proof of being a licensed ATU vendor with CLC.

Any confidential, proprietary, copyrighted or financial material submitted by respondents must be marked as such and submitted under separate cover. All

submittals by proposers will be available for review to the extent permissible, pursuant to the Arkansas freedom of information act. A.C.A. Section 25-19-105-et seq.

Proposal Packet

Submittal Checklist

- ☐ Signed Cost Response including sponsorship offering details
- ☐ Signed Attachment A (Page 17)
- ☐ Included information for Evaluation See Proposal Section above for requirements.
 - Ability to Perform
 - Experience and qualifications
 - References
- ☐ Completed References Section
- ☐ Include required documents below
- ☐ Signed addenda, if applicable
- ☐ **Shipped to arrive at Procurement Office by October 30, 2025 at 2 p.m.**

The following three (3) documents will be required prior to award of contract and may be included in RFP response.

1. [Disclosure Required by Executive Order 98-04:](#)
2. [Combined Certifications for Contracting with the State of Arkansas](#)
3. [EEOC Policy Statement](#)

Send:

One original hard copy

One electronic copy on flash drive.

Include a second electronic copy on flash drive with all proprietary information redacted. (optional)

Mail sealed response to

RFP 25-043

Athletic Apparel and Sponsorship

Procurement Services

Arkansas Tech University

404 N El Paso Ave.

Russellville, AR 72801

References	
Reference 1	
Business Name	
Contact	
Email Address	
Telephone Number	
Number of years as customer	
Reference 2	
Business Name	
Contact	
Email Address	
Telephone Number	
Number of years as customer	
Reference 3	
Business Name	
Contact	
Email Address	
Telephone Number	
Number of years as customer	

Cost Proposal

ATU has a desire to pursue a corporate sponsorship with the selected dealer and/or manufacturer.

A corporate sponsorship may be in the form of some agreement where the University would exchange monetary payments for some combination of tickets, advertising, media exposure, and marketing opportunities. It may be in the form of some annual rebate for goods and services based on volume of business. (**See Item 7 page 4.**) Include a detailed sponsorship offering of no more than five pages with the cost proposal.

The feasibility of such an agreement as well as details of the scope and nature of such a corporate sponsorship, including amount, type, and value of ATU inventory, and how that value will be applied, will be some of the topics in possible subsequent negotiations with the selected dealer and/or manufacturer.

If some such agreement can be reached, the selected dealer and/or manufacturer will have the opportunity to be named as the "Official Corporate Sponsor of ATU Athletics", to take advantage of the promotion and marketing potential.

Name of Business	
Representative Name	
Email Address	
Telephone Number	
Yes	I agree to provide the, unit catalog price, discount percentage, and unit sell price on each quote and invoice.
Yes	I am a licensed with CLC to sell ATU trademarks and logos.
Yes	I agree to not accept credit cards as payment for ATU orders. All orders must be ordered with a purchase order and invoiced to the University.
Signature of Authorized Representative	
Pricing Response	
All purchase prices shall be based on discount off manufacturer's list price, current issue, and shall include all freight charges for standard delivery to ATU, FOB to the University. All deliveries will be made to the ATU Address designated on the Issued purchase order.	

Manufacturer Name	
Title and Date of Applicable Catalog	
Applicable Pages of Catalog	
Date of Pricelist Discount applied to	
Wholesale Discount Offered Discount applies to all categories of gear.	%
Additional Fees for screen printing or embroidery (if any) A separate form may be used to include these costs for one or multiple colors.	

Attachment A

Additionally, any resultant contract/agreement will include the following:

1. Nothing in this Agreement shall be deemed to waive the sovereign immunity of the State of Arkansas, Arkansas Tech University, the Arkansas Tech University Board of Trustees, or Arkansas Tech University administrators, officers, faculty, staff, employees or agents.
2. This Agreement shall be governed by the laws of the State of Arkansas. The exclusive jurisdiction for any dispute by Company regarding this agreement shall, pursuant to A.C.A. §19-10-204, shall be the Arkansas State Claims Commission.
3. Company agrees that it is solely responsible for complying with all laws as well as obtaining all required permission, licenses, or other authority for all items, services, goods, products, or activities that it performs or provides. Violation by Company or its employees of local, state or federal law during the performance of the contract shall permit the University to cancel this contract immediately with no penalty. Further, Company states that it is in compliance with all applicable laws and further, that it has or will obtain all required and necessary rights, licenses, titles, and permits necessary for all items, services, goods, products, or activities to be performed or provided. Company further agrees to fully indemnify and hold harmless Arkansas Tech University from any and all copyright, copyright infringement, license, royalties, title or other claims that arise or are made as a result of Company's

service, goods, product, or activity on the campus of, or provided to, Arkansas Tech University.

4. Company agrees that it will be solely responsible for any harm, damage or injury that it, its product, its equipment, its goods, its service, or its employees, agents or guests cause or permit to occur to any person or their real or personal property as the result of Company's actions or failure to act. Company further agrees to fully indemnify and hold harmless Arkansas Tech University from any and all losses, damages, or expenses, including reasonable attorney's fees, arising out of or resulting from claims or actions for bodily injury, death, sickness, property damage, financial loss, or other injury or damage caused by Company's product, goods, service or otherwise, as well as all claims alleging any negligent act or omission of Company, its employees, subcontractors, or agents.
5. The parties shall comply with all federal, state and local laws as required in connection with the performance of their obligations under this Agreement, including but not limited to, Executive Order 11246, as amended, Section 503 of the Rehabilitation Act of 1973, as amended, and the Vietnam Era Veteran's Readjustment Act of 1974, as amended. The parties hereby incorporate the requirements of 41 C.F.R. §60-1.4(a) (7), 60-250.5 and 60-741.5, if applicable.
6. Upon the signing of this Agreement by all parties, terms of the Agreement shall become available to the public, pursuant to the provisions of A.C.A. §25-18-501.
7. Licensor shall obtain and maintain in force and effect at all times during the term of this contract, at its sole expense, a general commercial liability insurance policy which policy shall have minimum limits of one million dollars (\$1,000,000.00) per occurrence and two million dollars (\$2,000,000.00) in the aggregate.
8. Company will not assign or otherwise transfer its duties under this contract to another person or entity without Arkansas Tech University's express written permission. Further, this agreement shall be binding upon the Company's successors and assigns.
9. Company agrees that it will not allow any of its employees, subcontractors or agents to engage in behavior that constitutes sexual harassment.

10. The parties agree and understand that approval of this Agreement or any amendments to this Agreement are subject to review and/or approval by the Arkansas General Assembly and/or any committee or sub-committee of the Arkansas General Assembly in its or their sole discretion. The parties further agree that in the event such legislative review or approval is not granted or is otherwise withheld, this Agreement shall terminate automatically with no penalty to Arkansas Tech University.
11. Any information of Arkansas Tech University or relating to Arkansas Tech University's business, including student information, which Company obtains as a result of the services contemplated by this Agreement, which information is not generally available to the public or subject to the Arkansas Freedom of Information Act, shall be considered Confidential Information. All requests for Confidential Information shall be directed to Arkansas Tech University's representative, who will determine in his/her sole discretion whether disclosure of the requested Confidential Information is necessary to enable Company to perform the service under this Agreement. Regardless of how it is obtained, Company shall not disclose to any third party or parties, or use, except expressly for the sole purpose of performing its obligations under this Agreement, any Confidential Information given to Company by Arkansas Tech University or learned or developed during the course of the services under this Agreement, except that that Company may disclose such Confidential Information in order for Company to perform its obligations under this Agreement. Company shall cause all of its representatives to comply with the provision of this paragraph and shall be responsible for any breach by such representatives.
12. When Company handles or possesses personal and confidential Arkansas Tech University student, employee, faculty, staff or other individual's data such as, but not limited to, home addresses, banking information, health information (including but not limited to medical records), social security numbers, credit card numbers, birth dates, or medical information, Company must have procedures in place to ensure that the confidential information is protected against unauthorized disclosure or theft. Company agrees to keep secure all information or data that it receives under this Agreement. Company further agrees that if it determines that the security of this information or data has been breached, it will notify Arkansas Tech University within 24 hours of when it had notice of the breach. In the event Company fails in its responsibility to keep secure all information or

data that it receives under this agreement, Company agrees to be fully responsible for all damages to any person or entity that result from the breach in security.

13. Company agrees that any data provided to it by Arkansas Tech University under or pursuant to this Agreement: (a) will be used by Company only for the purpose of performing this contract; (b) will be treated as confidential information; and (c) will not be used, sold or shared with any third party inconsistent with this provision.
14. Upon termination of this Agreement Company shall, upon request, aid and assist Arkansas Tech University in the retrieval or return of any or all of the University's data or records that are in the possession of Company.
15. During the performance of this Agreement, Company shall remain in full compliance with the General Data Protection Regulation.
16. In the event the Arkansas General Assembly fails to appropriate sufficient funds or make monies available for any fiscal year covered by the term of the underlying agreement, the underlying agreement shall be terminated on the last day of the last fiscal year for which sufficient funds were appropriated or monies made available for such purposes. This provision shall not be construed to abridge any other right of termination the University may have.
17. The underlying agreement may be terminated at any time upon thirty (30) days' written notice by either party. Any such termination of the agreement is without prejudice to any obligations or liabilities of either party already accrued prior to such termination.
18. If any local, state or federal government or government agency changes or amends any laws, rules, or regulations affecting the rights, requirements, or relationships contemplated herein, Arkansas Tech University reserves the right to amend this Agreement in order to bring it into compliance with such changes.
19. Pursuant to A.C.A. §21-1-503, Company certifies that it is not currently engaged in, and further, hereby agrees that for the duration of the contract, not to engage in, a boycott of Israel.

20. The parties agree that pursuant to A.C.A. §19-11-247, before a contract is ratified and affirmed under subdivision (c)(1)(A) of A.C.A. §19-11-247, it shall be presented to the Legislative Council or, if the General Assembly is in session, to the Joint Budget Committee, for review if the contract is required to be submitted for review under A.C.A. §19-11-1006.
21. Pursuant to Act 557 of 2015, and A.C.A. §19-11-267, the service criteria for this Agreement is as follows: to provide competent services in the area of advertising as well performing all items set forth in paragraph one ("The Services") of the Agreement.

Acceptable performance of this Agreement shall be measured as follows: The Company shall perform its services consistent with the professional skill, quality, timeliness and care of other entities that perform/provide the same or similar advertising and public relations services.

Neither the University's review, approval, or acceptance of, nor payment for, the services required under this contract shall be construed to operate as a waiver of any rights under this contract or of any cause of action arising out of the performance of this contract, and the Company shall be and remain liable to the University in accordance with applicable laws for all damages to the University caused by the Company's negligent performance of any of the services rendered under this Agreement.

In the event that the Company shall fail to maintain or keep in force any of the terms and conditions of this Agreement, the University may notify the Company in writing of such failure and demand that the same be remedied within 10 days. Should the Company fail to remedy the same within said period, the University shall then, in its sole discretion, have the right to immediately terminate this agreement without penalty.

22. Company hereby approves all strikethroughs and deletions made by the University to the face of the Agreement, and further agrees that the terms of this Addendum supersede and are controlling over any conflicting terms set forth in the Agreement.

Signature

Date

Printed Name and Title

ARKANSAS TECH UNIVERSITY STANDARD TERMS & CONDITIONS

Revised 2024

1. GENERAL: Any Special Terms and Conditions included in the solicitation override these Standard Terms and Conditions. The Standard Terms & Conditions and any Special Terms & Conditions become a part of any resultant contract. 2.

ACCEPTANCE & REJECTION: The University reserves the right to accept or reject all or any part of a response or any and all responses, to waive minor technicalities and to award the solicitation in the best interests of the University. This solicitation does not in any way commit the University to contract for the commodities/ services listed herein. 3. RESPONSE SUBMISSION: Responses must

be submitted to ATU Procurement Services on solicitation with attachments, when appropriate, on or before the date and time specified for response opening. If the response form is not used, the response may be rejected. If submitted by mail, each response should be placed in a separate envelope completely and properly identified on the outside of the envelope with the solicitation number and the date of opening. Response must be typed or printed in ink. Late responses will not be considered. Respondent is solely responsible for ensuring on-time delivery of response. 4. SIGNATURE: Failure to sign response will disqualify it. Person signing response should show title or authority to bind the firm in a contract. "Signature" means a manual or an electronic or digital method executed or adopted by a party with the intent to be bound by or to authenticate a record that is: (a) unique to the person using it; (b) capable of verification; (c) under the sole control of the person using it; (d) linked to data in a manner that if the data are changed, the electronic signature is invalidated 5.

AMENDMENTS: Solicitations cannot be altered or amended after opening except as permitted by regulation. 6. NO RESPONSE: It is no longer necessary to return a "No Response" response to the University. Respondent may be removed from the Bidder's List for failure to submit a response to three (3) consecutive solicitations on any one class and/or sub-class. 7. PRICES: Quote FOB destination, freight prepaid. Respond with unit price on quantity and unit of measure specified. In case of errors in extension, unit prices shall govern. Prices are firm and not subject to escalation, unless otherwise specified in the solicitation. Unless otherwise specified, response must be firm for acceptance for thirty (30) days from solicitation opening date. 8. DISCOUNTS: "Discount from list" responses are not acceptable unless requested in the solicitation. Cash discount will not be considered in determining the low-cost response, except in the case of a tie. All cash discounts offered will be taken if earned. 9. TAXES & TRADE DISCOUNTS: Do

not include State Sales Tax in your response. Trade discounts should be deducted from the unit price and the net price shown on response. 10. QUANTITIES: Quantities stated on "firm" contracts are actual requirements of the University. The quantities stated in "term" contracts are estimated only and are not guaranteed (the University may order more or less than estimated quantity). 11. BRAND NAME REFERENCES: Unless specified "No Substitutes", any catalog, brand name or manufacturer's reference used in solicitation is descriptive only and not restrictive, and is used to indicate type and quality desired. Responses on brands of like nature and quality will be considered. If responding on other than referenced specifications, response must show manufacturer, brand or trade name and other description, and should include manufacturer's illustrations and complete descriptions of product offered. If respondent fails to submit such, the response may be rejected. The University reserves the right to determine whether a substitute offered is equivalent to and meets the standards of the item specified, and the University may require the respondent to supply additional descriptive material. Respondent guarantees product offered will meet or exceed specifications identified in the solicitation. If respondent takes no exception to specifications or reference data in this response, he will be required to furnish product according to brand names, numbers, etc., as specified in the solicitation. 12. GUARANTY: All items response shall be newly manufactured, in first class condition, latest model and design, including where applicable containers suitable for shipment and storage, unless otherwise indicated in response invitation. Respondent hereby guarantees that everything furnished hereunder will be free from defects in design, workmanship and material; and that if sold by drawing, sample or specification, it will conform thereto and will serve the function for which furnished hereunder. Respondent further guarantees that if the items furnished thereunder are to be installed by the respondent that such items will function properly when installed. Respondent also guarantees that all applicable laws have been complied with relating to construction, packaging, labeling and registration. Respondent's obligations under this paragraph shall survive for a period of one (1) year from date of delivery, unless otherwise specified herein. 13. LIMITATIONS ON LIABILITY: Contract language from Respondent/Vendor that limits in any way the University's recovery in tort actions is not acceptable. 14. SAMPLES: Samples or demonstrators when requested must be furnished free of expense to the University. If samples are not destroyed during reasonable examination, they will be returned to the respondent, if requested, at respondent's expense. Each sample should be marked with the Respondent's name and address, solicitation number and item number. Tests may be performed on samples or demonstrators submitted with the response or on samples taken from regular shipments. In the event products tested fail to meet or exceed all conditions and requirements of the original specifications, the

cost of the sample used and the reasonable cost of the testing shall be borne by the respondent.

15. ALTERATION OF ORIGINAL SOLICITATION DOCUMENT: The original written or electronic language of the solicitation document shall not be changed or altered except by approved written addendum issued by ATU Procurement Services. This does not prohibit a vendor/contractor from taking exception(s) to these documents, but does clarify that he/she cannot change the original document's written or electronic language. If a vendor wishes to make exception(s) to any or the original language, they must be submitted in separate written or electronic language in a manner that clearly explains the exception(s). If a vendor's submittal is discovered to contain alterations/changes to the original written or electronic documents, the response may be declared as "non-responsive" and not considered.

16. AWARD: Any contract resulting from this solicitation shall be awarded with reasonable promptness by written notice to the lowest responsible and responsive respondent. A written Purchase Order mailed or otherwise furnished to the successful respondent within the time of acceptance specified in the solicitation results in a binding contract without further action by either party. The effective date of the purchase order shall be the date it is mailed or otherwise furnished by the University to the address of the respondent indicated in the response. The University reserves the right to award the item (s) listed on the solicitation "individually", by "groups", "all or none" or by any other method as deemed in the best interest of the University. In the event all responses exceed available funds, as certified by the appropriate fiscal officer, the Agency Procurement Official is authorized, in situations where time or economic considerations preclude re-solicitation of work of a reduced scope, to negotiate an adjustment of the response price, including changes in the response requirements, with the lowest responsive responsible respondent in order to bring the response within the amount of available funds.

Firm Contract: A written University Purchase Order mailed or otherwise furnished to the successful respondent within the time of acceptance specified in the solicitation results in a binding contract that requires the vendor to furnish the commodities or services as stated on the purchase order that will reference the original solicitation documents and number. Vendor is to immediately initiate action to comply with the requirements of the PO that by reference will incorporate all the requirements contained in the original Request for Quotation.

Term Contract: A Contract Award will be issued to the successful respondent. It results in a binding obligation of the item(s) or service(s) for specific pricing and time frame without further action at that time by either party. The Contract Award does not authorize any shipment(s) or service(s) to be provided. Shipment(s) of commodities or the providing of service(s) related to a "term contract" is only authorized by the receipt of a University Purchase Order by the contractor that will list the actual requirement, pricing, delivery location and contract number.

17. TERM OF

CONTRACT: The solicitation, Contract Award or Purchase Order will clearly state the period of time the contract will be in effect for each individual contract. 18. DELIVERY: On the face of the solicitation, the respondent should show approximate number of days for delivery after receipt of order. "Working days" shall be defined as Monday through Friday of each week, exclusive of all official State holidays. 19. BACKORDERS OR DELAY IN DELIVERY: Backorders or failure to deliver within the time required may be default of the contract. Contractor must give written notice to Procurement Services of the reason and the expected delivery date. If reason is not acceptable, contractor is in default. Procurement Services has the right to extend delivery if reasons appear valid. If date is not acceptable, the University may buy elsewhere and any additional cost will be borne by the Contractor. 20. DELIVERY REQUIREMENTS: No substitutions or cancellations are permitted without prior written approval by ATU Procurement Services. Delivery shall be made during ATU work hours only, 8:00 a.m. to 400 p.m. Monday through Friday, unless prior approval for other delivery has been obtained from the University. Packing memorandum shall be enclosed with each shipment. 21. DEFAULT: All commodities furnished will be subject to inspection and acceptance of the University after delivery. Backorders, default in promised delivery or failure to meet specifications authorizes Procurement Services to cancel this contract or any portion of same and reasonably purchase commodities elsewhere and charge full increase, if any, in cost and handling to defaulting contractor. Consistent failure to meet delivery without a valid reason may cause removal from the Respondents' List or suspension of eligibility for award. 22. VARIATION IN QUANTITY: The University assumes no liability for commodities produced, processed or shipped in excess of the amount specified on the ATU Purchase Order. 23. INVOICING: The contractor shall be paid upon completion of all of the following: (1) delivery and acceptance of the commodities or services; (2) submission of a properly itemized invoice that reflects the contract/purchase order number(s), item(s), quantity and pricing; (3) and the proper and legal processing of the invoice by the University. Invoices must be sent to the ATU Accounts Payable Office as shown on the purchase order. Itemized sales tax shall be shown on the invoice. 24. ATU PROPERTY: Any specifications, drawings, technical information, dies, cuts, negatives, positives, data or any other commodity furnished to the contractor hereunder or in contemplation thereof or developed by the contractor for use hereunder shall remain property of the University, be kept confidential to the extent allowed by Arkansas law, be used only as expressly authorized, and returned at the contractor's expense to ATU Procurement Services, properly identifying what is being returned. 25. PATENTS OR COPYRIGHTS: The contractor agrees to indemnify and hold Arkansas Tech harmless from all claims, damages, and costs, including attorney's fees, arising from infringement of patents or copyrights. 26.

ASSIGNMENT: Any contract entered into pursuant to this solicitation is not assignable nor the duties thereunder delegable by either party without the written consent of both parties of the original contract. 27. CANCELLATION: Either party may cancel any contract or item award for cause by giving a thirty (30) day notice of intent to cancel. (a) Cause for the University to cancel will include, but is not limited to, cost exceeding current market prices for comparable purchases, request for increase in prices during the period of the contract or failure to perform to contract conditions. The contractor will be required to honor all purchase orders that were prepared and dated prior to the date of expiration or cancellation. Cancellation by the University does not relieve the contractor of any liability arising out of a default or nonperformance. If a contract is cancelled due to a request for increases in pricing or failure to perform, that contractor will be removed from the respondents/vendors list for a period up to twenty-four (24) months. (b) Cause for the vendor to cancel a contract will include but is not limited to the item(s) being discontinued and unavailable from the manufacturer or non-payment of vendor invoices by the University. 28. OTHER REMEDIES: In addition to the remedies outlined herein, the contractor and the University have the right to pursue any other remedy permitted by law or in equity. 29. LACK OF FUNDS: The University may cancel this contract to the extent funds are no longer legally available for expenditures under this contract. The University will return any delivered but unpaid goods in normal condition to the contractor. If the University is unable to return the commodities in normal condition and there are no funds legally available to pay for the goods, the contractor may file a claim with Arkansas Claims Commission for the actual expense. If the contractor has provided services and there are not longer funds legally available to pay for the services, the contractor may file a claim. 30. ETHICAL STANDARDS: It shall be a breach of ethical standards for a person to be retained, or to retain a person, to solicit or secure a University contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the contractor for the purpose of securing business. 31. DISCRIMINATION: In order to comply with the provisions of Act 954 of 1977, relating to unfair employment practices, the respondent agrees as follows: (a) the respondent will not discriminate against any employee or applicant for employment because of race, sex, color, age, religion, pregnancy, veterans' status, genetic information, sexual orientation, gender identity, disability or national origin; (b) in all solicitations or advertisements for employees, the respondent will state that all qualified applicants will receive consideration without regard to race, color, sex, age, religion, pregnancy, veteran status, genetic information, sexual orientation, gender identity, disability or national origin; (c) the respondent will furnish such

relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute; (d) failure of the respondent to comply with the statute, the rules and regulations promulgated thereunder and this non-discrimination clause shall be deemed a breach of contract and it may be canceled, terminated or suspended in whole or in part; (e) the respondent will include the provisions of items a through d in every subcontract so that such provisions will be binding upon such subcontractor or vendor. 32. MINORITY VENDORS: The University encourages all small, minority and women-owned business enterprises to submit responses. Encouragement is also made to all contractors that, in the event they subcontract portions of the contract, consideration is given to these groups. 33. ANTITRUST ASSIGNMENT: As part of the consideration for entering into any contract pursuant to this solicitation, the respondent named on the front of this solicitation, acting herein by the authorized individual, its duly authorized agent, hereby assigns, sells and transfers to the University/State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this State for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract. 34. CONTRACT & GRANT DISCLOSURE AND CERTIFICATION: Any contract or amendment to any contract executed by the University that exceeds \$10,000 shall require the contractor to disclose information as required under the terms of Executive Order 98-04 and the regulations pursuant thereto. Failure of any person or entity to disclose or any violation of any rule, regulation or policy promulgated by the Department of Finance & Administration pursuant to this order shall be considered a material breach of the terms of this contract. The material breach of the terms shall subject the party failing to disclose, or in violation, to all legal remedies available to the University under the provisions of existing law. If required, the Contract & Grant Disclosure and Certification Form (F-1 and F-2) shall be used for the disclosure purpose. No contract or amendment to any existing contract will be approved until the contractor completes and returns the disclosure form. 35. ARKANSAS TECHNOLOGY ACCESS: When procuring a technology product or when soliciting the development of such a product, the State of Arkansas is required to comply with the provisions of Arkansas Code Annotated § 25-26-201 et seq., as amended by Act 308 of 2013, which expresses the policy of the State to provide individuals who are blind or visually impaired with access to information technology purchased in whole or in part with state funds. The Vendor expressly acknowledges and agrees that state funds may not be expended in connection with the purchase of information technology unless that system meets the statutory requirements found in 36 C.F.R. § 1194.21, as it existed on January 1,

2013 (software applications and operating systems) and 36 C.F.R. § 1194.22, as it existed on January 1, 2013 (web-based intranet and internet information and applications), in accordance with the State of Arkansas technology policy standards relating to accessibility by persons with visual impairments. ACCORDINGLY, THE VENDOR EXPRESSLY REPRESENTS AND WARRANTS to the State of Arkansas through the procurement process by submission of a Voluntary Product Accessibility Template (VPAT) or similar documentation to demonstrate compliance with 36 C.F.R. § 1194.21, as it existed on January 1, 2013 (software applications and operating systems) and 36 C.F.R. § 1194.22, as it existed on January 1, 2013 (web-based intranet and internet information and applications) that the technology provided to the State for purchase is capable, either by virtue of features included within the technology, or because it is readily adaptable by use with other technology, of: - Providing, to the extent required by Arkansas Code Annotated § 25-26-201 et seq., as amended by Act 308 of 2013, equivalent access for effective use by both visual and non-visual means; - Presenting information, including prompts used for interactive communications, in formats intended for non-visual use; - After being made accessible, integrating into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; - Providing effective, interactive control and use of the technology, including without limitation the operating system, software applications, and format of the data presented is readily achievable by nonvisual means; - Being compatible with information technology used by other individuals with whom the blind or visually impaired individuals interact; - Integrating into networks used to share communications among employees, program participants, and the public; and - Providing the capability of equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. If the information technology product or system being offered by the Vendor does not completely meet these standards, the Vendor must provide an explanation within the Voluntary Product Accessibility Template (VPAT) detailing the deviation from these standards. State agencies cannot claim a product as a whole is not commercially available because no product in the marketplace meets all the standards. If products are commercially available that meet some but not all of the standards, the agency must procure the product that best meets the standards or provide written documentation supporting selection of a different product. For purposes of this section, the phrase "equivalent access" means a substantially similar ability to communicate with, or make use of, the technology, either directly, by features incorporated within the technology, or by other reasonable means such as assistive devices or services which would constitute reasonable accommodations under the Americans with Disabilities Act or similar state and federal laws. Examples of methods by which

equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands or other means of navigating graphical displays, and customizable display appearance. As provided in Act 308 of 2013, if equivalent access is not reasonably available, then individuals who are blind or visually impaired shall be provided a reasonable accommodation as defined in 42 U.S.C. § 12111(9), as it existed on January 1, 2013. As provided in Act 308 of 2013, if the information manipulated or presented by the product is inherently visual in nature, so that its meaning cannot be conveyed non-visually, these specifications do not prohibit the purchase or use of an information technology product that does not meet these standards. 36. SOVEREIGN IMMUNITY: Nothing in any agreement resulting from this solicitation shall be construed to waive the sovereign immunity of the State of Arkansas or any entity thereof, including Arkansas Tech University. 37. A. C.A. §21-1-503. Company and Artist certify that they are not currently engaged in, and further, hereby agree that for the duration of the contract, not to engage in a boycott of Israel. 38. A.C.A. §19-11-249. Any State public procurement unit may participate in any contract resulting from this solicitation with a participating addendum signed by the contractor and approved by the chief procurement officer of the procurement agency issuing this solicitation. 39. PAST PERFORMANCE. In accordance with provisions of State Procurement Law, specifically OSP Rule R5:19-11-230(b)(1), a Prospective Contractor's past performance with the State and/or University may be used to determine if the Prospective Contractor is "responsible". Proposals submitted by Prospective Contractors determined to be non-responsible will be disqualified. 40. A.C.A. §21-1-1203. Company certifies that they are not a Scrutinized Company or a company that employs a Scrutinized Company as a subcontractor. A Scrutinized Company is a company owned in whole or with a majority ownership by the government of the People's Republic of China. 41. A.C.A §25-1-1102. For contracts \$75,000 and greater. Company certifies that they are not currently engaged in, and further, hereby agree that for the duration of the contract, not to engage in a boycott of Energy, Fossil Fuel, Firearms, or Ammunition Industry. 42. A.C.A. §25-1-503. For contracts valued at \$25,000 or greater. Company certifies they do not knowingly employ or contract with an illegal immigrant.

Performance Based Standards:

1. Arkansas Code 19-11-267 requires the use of performance-based standards on any resultant contract by the University.

Milestone Payment Contracts	
Standards	Remedies
Milestone deadlines are met	Vendor must provide an acceptable remediation plan

Work products are professional & comprehensive	Payment may be withheld in part or in whole until milestones are met or acceptable work products are produced
	Replacement resources acceptable to Arkansas Tech University may be required
	Contract may be cancelled

Time & Materials Contracts	
Standards	Remedies
Services are provided in a timely and professional manner	Vendor must provide an acceptable remediation plan
Work products are professional, comprehensive and consistent with the contracted skill level	Payment may be withheld in part or in whole until acceptable work products are produced
	Replacement resources acceptable to Arkansas Tech University may be required
	Contract may be cancelled